

Consolidated Financial Statements and Schedules
June 30, 2019 and 2018

(With Independent Auditors' Report Thereon)



KPMG LLP 345 Park Avenue New York, NY 10154-0102

#### **Independent Auditors' Report**

The Board of Trustees Cancer Care, Inc.:

We have audited the accompanying consolidated financial statements of Cancer Care, Inc., which comprise the consolidated balance sheets as of June 30, 2019 and 2018, and the related consolidated statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with U.S. generally accepted accounting principles; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Cancer Care, Inc. as of June 30, 2019 and 2018, and changes in its net assets and its cash flows for the years then ended, in accordance with U.S. generally accepted accounting principles.

#### Emphasis of Matter

As discussed in note 1(m) to the consolidated financial statements, for year ended June 30, 2019, Cancer Care, Inc. adopted the provisions of Financial Accounting Standard Board Accounting Standards Update No. 2016-14, *Not-for-Profit Entities (Topic 958): Presentation of Financial Statements of Not-for-Profit Entities.* Our opinion is not modified with respect to this matter.



#### Other Matters

Our audits were conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The supplementary information included in the accompanying schedules 1 through 5 is presented for purposes of additional analysis and is not a required part of the 2019 consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the 2019 consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the 2019 consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the 2019 consolidated financial statements or to the 2019 consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the 2019 consolidated financial statements as a whole.



November 25, 2019

### Consolidated Balance Sheets

June 30, 2019 and 2018

Assets	_	2019	2018
Cash and cash equivalents Short-term investments (note 2) Grants and contributions receivable Prepaid expenses and other assets Long-term Investments (note 2) Property and equipment, net (note 4)	\$	3,710,230 58,802,054 21,835,111 1,837,552 10,240,975 1,715,005	2,829,262 35,046,348 3,207,619 2,454,498 9,819,756 1,978,264
Total assets	\$ <u>_</u>	98,140,927	55,335,747
Liabilities and Net Assets			
Liabilities: Accounts payable and accrued liabilities Refundable advances Copayment assistance obligations (note 5) Deferred rent (note 7) Accrued postretirement benefit cost (note 6) Annuities payable  Total liabilities	\$ _ _	3,652,321 34,250 25,285,363 1,405,231 152,967 118,235 30,648,367	2,256,066 54,265 23,498,429 1,538,634 160,693 122,395 27,630,482
Commitments (note 7)			
Net assets: Without donor restrictions: Board-designated (notes 2 and 8) Undesignated	_	10,151,480 5,641,984	8,093,600 4,943,751
Total without donor restrictions		15,793,464	13,037,351
With donor restrictions (note 8)	_	51,699,096	14,667,914
Total net assets	_	67,492,560	27,705,265
Total liabilities and net assets	\$ _	98,140,927	55,335,747

#### Consolidated Statements of Activities

Years ended June 30, 2019 and 2018

		2019	2018
Change in net assets without donor restrictions:			
Contributions and revenues:			
Contributions:	_	4.550.500	0.500.550
Foundations and corporations	\$	4,556,533	3,528,756
Special events, net  Donated goods and services (note 1(e))		1,383,471 3,156,712	1,458,074 3,521,640
Legacies and bequests		2,791,884	1,325,294
Direct marketing		315,988	363,193
Contributions from individuals		708,471	971,678
Sponsorships and cause-related marketing		194,003	234,544
United Way, federal, and state campaigns		49,150	65,111
Thrift shop sales, net	_	150,028	160,122
Total contributions	_	13,306,240	11,628,412
Revenues:			
Investment return on short-term investments (note 2)		1,176,129	322,640
Other income (note 7)	_	1,079,376	812,465
Total revenues	_	2,255,505	1,135,105
Total contributions and revenues before net assets released from donor restrictions	_	15,561,745	12,763,517
Net assets released from donor restrictions:			
Satisfaction of program restrictions – foundations and corporations		47,231,406	48,137,334
Satisfaction of program restrictions – individuals	_	217,600	16,216
Total net assets released from donor restrictions	_	47,449,006	48,153,550
Total contributions and revenues	_	63,010,751	60,917,067
Expenses (note 9):			
Program services:			
Counseling and support		5,110,966	5,512,087
Financial assistance		3,571,617	4,660,067
Copayment assistance		39,411,430	39,922,729
Education Information, awareness and policy		2,152,256	2,177,446
	-	5,683,136	4,763,138
Total program services	-	55,929,405	57,035,467
Supporting services: Fund-raising		2,821,032	2,510,625
Management and general		1,925,420	1,386,056
Total supporting services	-	4,746,452	3,896,681
	_		
Total expenses	-	60,675,857	60,932,148
Increase (decrease) net assets without donor restrictions before investment return on long-term investments		2,334,894	(15,081)
Investment return on long-term investments, net (note 2)	_	421,219	527,311
Increase in net assets without donor restrictions	_	2,756,113	512,230
Change in net assets with donor restrictions:			
Contributions from foundations and corporations		84,473,363	45,046,357
Contributions from individuals		6,825	791,419
Net assets released from donor restrictions – foundations and corporations		(47,231,406)	(48,137,334)
Net assets released from donor restrictions – individuals	-	(217,600)	(16,216)
Increase (decrease) in net assets with donor restrictions	_	37,031,182	(2,315,774)
Increase (decrease) in net assets		39,787,295	(1,803,544)
Net assets at beginning of year	_	27,705,265	29,508,809
Net assets at end of year	\$ _	67,492,560	27,705,265

#### Consolidated Statement of Functional Expenses

Year ended June 30, 2019

		Program services					Supporting services				
		Counseling	Financial	Copayment		Information, awareness			Management and		
	_	and support	assistance	assistance	Education	and policy	Subtotal	Fund-raising	general	Subtotal	Total
Salaries	\$	2,546,815	456,274	901,539	297,163	1,115,062	5,316,853	1,555,691	935,723	2,491,414	7,808,267
Employee health and retirement benefits		679,500	126,014	265,978	82,066	198,684	1,352,242	253,892	149,482	403,374	1,755,616
Payroll taxes		180,332	30,962	57,962	20,899	68,719	358,874	110,090	60,056	170,146	529,020
Total salaries and related expenses		3,406,647	613,250	1,225,479	400,128	1,382,465	7,027,969	1,919,673	1,145,261	3,064,934	10,092,903
Direct disbursements to patients and families		1,384	2,712,746	36,981,931	_	651	39,696,712	_	_	_	39,696,712
Donated goods and services		86,670	_	_	942,300	2,127,742	3,156,712	_	_	_	3,156,712
Contract services		142,690	4,970	783,765	27,228	1,499,455	2,458,108	300,054	369,200	669,254	3,127,362
Postage and shipping		16,784	16,188	27,196	164,903	58,285	283,356	49,788	3,369	53,157	336,513
Telephone		193,178	28,782	61,344	265,646	49,946	598,896	63,632	40,643	104,275	703,171
Occupancy		732,401	121,613	199,565	80,300	193,872	1,327,751	247,257	210,070	457,327	1,785,078
Supplies		39,291	8,279	14,305	6,158	16,148	84,181	17,450	10,814	28,264	112,445
Printing and publications		15,017	2,242	24,426	222,669	192,871	457,225	19,188	7,332	26,520	483,745
Equipment repairs and maintenance		44,110	5,928	10,225	4,095	11,255	75,613	31,234	17,306	48,540	124,153
Memberships and subscriptions		6,449	781	1,559	345	11,112	20,246	7,110	5,627	12,737	32,983
Staff and volunteer training and support		23,178	2,350	11,529	1,544	4,390	42,991	17,824	9,694	27,518	70,509
Travel and related costs		92,295	2,113	30,824	720	32,528	158,480	35,163	8,579	43,742	202,222
Marketing and promotion		93	_	_	_	21,539	21,632	11,768	_	11,768	33,400
Interest and taxes		1,229	184	146	127	355	2,041	425	566	991	3,032
Insurance		62,933	10,088	18,949	6,582	16,678	115,230	20,668	12,536	33,204	148,434
Miscellaneous	_	80,081	11,155	20,187	8,927	17,329	137,679	21,935	17,275	39,210	176,889
Total functional expenses before											
depreciation and amortization		4,944,430	3,540,669	39,411,430	2,131,672	5,636,621	55,664,822	2,763,169	1,858,272	4,621,441	60,286,263
Depreciation and amortization	_	166,536	30,948		20,584	46,515	264,583	57,863	67,148	125,011	389,594
Total expenses	\$	5,110,966	3,571,617	39,411,430	2,152,256	5,683,136	55,929,405	2,821,032	1,925,420	4,746,452	60,675,857
Direct benefit costs of special events										371,778	371,778
Direct cost of thrift shop										632,534	632,534
									\$	5,750,764	61,680,169

#### Consolidated Statement of Functional Expenses

Year ended June 30, 2018

		Program services					Supporting services				
		Counseling and support	Financial assistance	Copayment assistance	Education	Information, awareness and policy	Subtotal	Fund-raising	Management and general	Subtotal	Total
Outside	_										
Salaries	\$	2,802,507	464,466	1,161,755	339,373	621,734	5,389,835	1,212,910	570,575	1,783,485	7,173,320
Employee health and retirement benefits		690,888	106,303	287,483	84,204	172,954	1,341,832	252,159	96,890	349,049	1,690,881
Payroll taxes	_	193,398	32,120	73,820	23,360	40,736	363,434	87,489	35,505	122,994	486,428
Total salaries and related expenses		3,686,793	602,889	1,523,058	446,937	835,424	7,095,101	1,552,558	702,970	2,255,528	9,350,629
Direct disbursements to patients and families		100	3,779,417	37,400,527	_	_	41,180,044	_	_	_	41,180,044
Donated goods and services		119,264	_	_	940,450	2,461,926	3,521,640	_	_	_	3,521,640
Contract services		275,131	72,163	676,133	18,379	892,911	1,934,717	310,253	183,636	493,889	2,428,606
Postage and shipping		20,680	23,269	24,175	152,568	57,799	278,491	60,478	2,263	62,741	341,232
Telephone		181,692	20,273	59,374	270,664	35,630	567,633	52,580	22,731	75,311	642,944
Occupancy		714,436	98,643	120,967	88,295	147,641	1,169,982	281,045	348,626	629,671	1,799,653
Supplies		36,003	5,949	13,034	7,843	10,891	73,720	17,696	6,530	24,226	97,946
Printing and publications		8,510	2,032	18,241	202,910	225,232	456,925	24,698	2,259	26,957	483,882
Equipment repairs and maintenance		44,594	5,668	15,872	5,115	9,315	80,564	30,264	14,693	44,957	125,521
Memberships and subscriptions		14,568	1,098	953	1,715	2,177	20,511	8,918	3,396	12,314	32,825
Staff and volunteer training and support		22,680	1,198	2,551	1,002	10,748	38,179	11,252	14,761	26,013	64,192
Travel and related costs		86,523	2,722	42,301	1,986	7,774	141,306	28,436	5,061	33,497	174,803
Marketing and promotion		1,712	_	_	_	3,509	5,221	18,387	_	18,387	23,608
Interest and taxes		575	65	166	56	121	983	197	133	330	1,313
Insurance		52,387	8,097	19,060	6,407	12,795	98,746	19,370	7,303	26,673	125,419
Miscellaneous	_	53,639	4,860	6,072	6,721	6,875	78,167	13,724	11,103	24,827	102,994
Total functional expenses before											
depreciation and amortization		5,319,287	4,628,343	39,922,484	2,151,048	4,720,768	56,741,930	2,429,856	1,325,465	3,755,321	60,497,251
Depreciation and amortization	_	192,800	31,724	245	26,398	42,370	293,537	80,769	60,591	141,360	434,897
Total expenses	\$_	5,512,087	4,660,067	39,922,729	2,177,446	4,763,138	57,035,467	2,510,625	1,386,056	3,896,681	60,932,148
Direct benefit costs of special events Direct cost of thrift shop										403,916 588,053	403,916 588,053
									\$	4,888,650	61,924,117

### Consolidated Statements of Cash Flows

## Years ended June 30, 2019 and 2018

	_	2019	2018
Cash flows from operating activities:			
Increase (decrease) in net assets	\$	39,787,295	(1,803,544)
Adjustments to reconcile increase (decrease) in net assets to			,
net cash provided by operating activities:			
Depreciation and amortization		389,594	434,897
Realized and unrealized gains on investments		(453,280)	(483,722)
Changes in operating assets and liabilities:			
Grants and contributions receivable		(18,627,492)	3,648,304
Prepaid expenses and other assets		616,946	(666,035)
Accounts payable and accrued liabilities		1,396,255	(105,799)
Refundable advances		(20,015)	(63,348)
Copayment assistance obligations		1,786,934	9,871,390
Deferred rent		(133,403)	(124,169)
Accrued postretirement benefit cost		(7,726)	(8,015)
Annuities payable	_	(4,160)	33,901
Net cash provided by operating activities	_	24,730,948	10,733,860
Cash flows from investing activities:			
Proceeds from sales of investments		48,011,823	29,501,278
Purchases of investments		(71,735,468)	(40,687,575)
Purchase of property and equipment	_	(126,335)	(644,806)
Net cash used in investing activities	_	(23,849,980)	(11,831,103)
Net increase (decrease) in cash and cash equivalents		880,968	(1,097,243)
Cash and cash equivalents at beginning of year	_	2,829,262	3,926,505
Cash and cash equivalents at end of year	\$ _	3,710,230	2,829,262

Notes to Consolidated Financial Statements

June 30, 2019 and 2018

#### (1) Organization and Summary of Significant Accounting Policies

#### Organization

Cancer Care, Inc. (Cancer Care) is a national not-for-profit voluntary health organization that provides free professional support services to anyone affected by cancer: people with cancer, caregivers, children, loved ones, and the bereaved. Cancer Care's programs – including counseling, education, financial assistance, and practical help – are provided by masters-prepared oncology social workers and are completely free of charge. Founded in 1944, Cancer Care provides individual and group counseling in three modalities: face-to-face, over the telephone, and online. Individuals affected by cancer and their loved ones seek information and resources from its comprehensive website, its Connect Education Workshops via the telephone, or podcast in addition to a comprehensive selection of print publications.

On July 23, 2007, Cancer Care incorporated the Cancer Care Co-Payment Assistance Foundation, Inc. (the Co-Pay Foundation) as a Type B corporation as defined in Section 201 of the Not-for-Profit Corporation Law in the State of New York. The primary function of the Co-Pay Foundation is to provide financial assistance to individuals with cancer in the form of copayment assistance for both prescribed treatment and supporting medications, premium assistance, or other direct financial assistance in order to ensure access to care, treatment, and prescribed medications.

The accompanying consolidated financial statements include the financial position and changes in net assets of Cancer Care and the Co-Pay Foundation (collectively, the Organization).

The Organization has five main program areas:

Counseling and support – Provides group and individual counseling in three different ways: face-to-face, over the telephone, or online; all support services are offered by professional oncology social workers.

*Financial assistance* – Offers assistance by providing funds for treatment-related costs, such as pain medication, transportation, home care, and childcare.

Copayment assistance (Co-Pay Foundation) – Provides financial assistance to individuals with cancer in the form of copayment assistance for both prescribed treatment and supporting medications, premium assistance, or other direct financial assistance in order to ensure access to care, treatment, and prescribed medications.

Education – Connect Education Workshops provide cancer patients and caregivers with the opportunity to listen to, and ask questions from, top cancer experts from around the country on a variety of cancer-related topics in a telephone conference format. Connect Education Workshops are archived on the Organization's website as well.

Information, awareness, and policy – Offers practical help, including education materials, disease-specific awareness campaigns and information, and referrals to other sources of help; the Organization's website, www.cancercare.org, is a comprehensive resource where visitors can communicate with a social worker, join a support group, listen to an archived Connect Education Workshop, and learn about topics ranging from managing careers to talking to your families during a time of crisis. The Organization's policy function monitors, researches, and reports on healthcare issues that affect cancer patients, caregivers, and their families.

Notes to Consolidated Financial Statements
June 30, 2019 and 2018

Cancer Care is a Section 501(c)(3) organization exempt from federal income taxes under Section 501(a) of the Internal Revenue Code (the Code) and has been classified as a publicly supported organization as defined in Section 509(a)(1) of the Code. In addition, Cancer Care has been classified as nonprofit in character for state and local income tax purposes.

The Co-Pay Foundation is a Section 501(c)(3) organization exempt from federal income taxes under Section 501(a) of the Code and has been classified as a Type I supporting organization to Cancer Care. In addition, the Co-Pay Foundation has been classified as nonprofit in character for state and local income tax purposes.

Accordingly, the Organization is not subject to income taxes except to the extent it has taxable income from activities that are not related to its exempt purpose. The Organization recognizes the effects of income tax positions only if those positions are more likely than not of being sustained. The Organization has no uncertain tax positions. No provision for income taxes was required for fiscal year 2019 or 2018 except amounts for Federal unrelated business income tax on employees' pre-tax transit benefits as required under the Tax and Jobs Act of 2017.

Summary of Significant Accounting Policies

The Organization's significant accounting policies are as follows:

#### (a) Basis of Presentation

The consolidated financial statements of the Organization have been prepared on the accrual basis of accounting. All intercompany transactions have been eliminated in consolidation. Net assets and the changes therein are classified and reported as follows:

Net assets without donor restrictions – Net assets that are not subject to donor-imposed restrictions. As reflected in the accompanying consolidated balance sheets, the Organization's board of trustees has designated a portion of the net assets without donor restrictions of the Organization for long-term investment purposes.

Net assets with donor restrictions – Net assets subject to donor-imposed restrictions that will be met by actions of the Organization and/or the passage of time.

#### (b) Accounting Estimates

The preparation of the consolidated financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingencies at the date of the consolidated financial statements and revenue and expenses recognized during the reporting period. Significant estimates made in the preparation of the consolidated financial statements include the net realizable value of contributions receivable, copayment assistance obligations, and functional expense allocations. Actual results could differ from those estimates.

Notes to Consolidated Financial Statements

June 30, 2019 and 2018

#### (c) Fair Value Measurements

Fair value is defined as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. Accounting Standards Codification Topic 820, *Fair Value Measurement*, also establishes a fair value hierarchy, which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The standard describes three levels of inputs that may be used to measure fair value:

- Level 1: Quoted prices or published values per share in active markets for identical assets or liabilities
- Level 2: Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities
- Level 3: Unobservable inputs that are supported by little or no market activity.

#### (d) Contributions

Contributions, including unconditional promises to give (pledges), are recognized as revenue upon receipt and are considered to be without donor restrictions unless they are received with donor stipulations that limit their use to a future period through either purpose or time restrictions. Contributions with donor stipulations that limit their use to a future period or activity are recognized in net assets with donor restrictions until the donor restrictions expire, that is, when a time restriction ends or purpose restriction is fulfilled. Contributions restricted to patient or co-pay assistance, including pledges, are recognized in net assets with donor restrictions until grants are awarded to patients.

Upon the expiration of donor stipulations, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the accompanying consolidated statements of activities as net assets released from restrictions.

Fair value is estimated giving consideration to anticipated future cash receipts (after allowance is made for uncollectible contributions) and discounting amounts not expected to be received within one year at a risk-adjusted rate commensurate with the duration of the donor's payment plan. In subsequent periods, the discount rate is unchanged and the allowance for uncollectible contributions is reassessed and adjusted if necessary. Amortization of the discounts is recorded as additional contribution revenue.

# Notes to Consolidated Financial Statements June 30, 2019 and 2018

Grants and contributions receivable, and contributions, excluding net assets released from restriction but including contributions with donor restrictions, are as follows:

		2019		2018				
	Cancer Care, Inc.	Cancer Care Co-Payment Assistance Foundation, Inc.	Consolidated	Cancer Care,	Cancer Care Co-Payment Assistance Foundation, Inc.	Consolidated		
As of June 30: Grants and contributions receivable from the five largest donors Percentage of grants and contributions receivable	\$ 4,428,937 92 %	17,035,000	21,463,937 98 %	2,144,871 70 %	— — %	2,144,871 67 %		
For the year ended June 30: Contributions as defined above Contributions from the five largest donors Percentage of contributions	\$ 19,800,160 6,172,921 31 %	78,039,513 65,225,000 84 %	97,839,673 66,638,081 68 %	18,965,738 4,922,835 26 %	38,500,450 29,080,000 76 %	57,466,188 30,689,269 53 %		

The Organization has received conditional promises to give in the form of bequests, currently of indeterminable value, that have not been reflected in the accompanying consolidated financial statements because the conditions on which they depend have not been substantially met.

Grants and contributions receivable of approximately \$349,000 are due after one year, and the remaining balance is expected to be collected in 2020.

#### (e) Contributed Goods and Services

Contributed services are recognized as revenue and expense if the services create or enhance nonfinancial assets or require specialized skills provided by individuals possessing those skills and typically need to be purchased if not provided by donation. Contributed services are recorded at the fair value of the services provided. Contributed services and promises to contribute services that do not meet the above criteria are not recognized as revenue or expenses and are not reported in the accompanying consolidated financial statements.

Contributed goods and services consist of the following for the years ended June 30:

	 2019	2018
Medical and oncology publication advertising	\$ 2,060,858	2,344,007
Professional speakers on Connect Education Workshops	942,300	940,450
Social work student interns	86,669	140,690
Google ad words	 66,885	96,493
	\$ 3,156,712	3,521,640

Contributions of clothing and merchandise are valued at the estimated fair value at the date of receipt and recognized as revenue when received and expensed from inventory when used.

Notes to Consolidated Financial Statements

June 30, 2019 and 2018

#### (f) Cash and Cash Equivalents

For the purpose of the consolidated statements of cash flows, the Organization considers highly liquid investments purchased with an original maturity of three months or less, other than those held in the long- and short-term investment portfolio, to be cash equivalents.

#### (g) Investments and Investment Income

Investments in equity securities with readily determinable fair values and all investments in debt securities are reported at fair value based on quoted market prices. Income earned from investments, including realized and unrealized gains and losses, is recorded in the net asset classes based on donor restrictions or the absence thereof. Return on investments held for long-term purposes is included in nonoperating activities in the consolidated statements of activities.

The Organization invests in various investment securities. Investment securities are exposed to various risks, such as interest rate, market, and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect the amounts reported in the consolidated balance sheets.

#### (h) Property and Equipment

Property and equipment are stated at cost less accumulated depreciation and amortization. Depreciation is computed on the straight-line basis over the estimated useful lives of the assets ranging from five to seven years. Amortization of leasehold improvements is calculated on the straight-line basis over the lesser of the estimated useful life of the asset or the remaining term of the lease.

#### (i) Gift Annuity Agreements

The Organization is the beneficiary of a number of charitable gift annuity agreements with donors. The Organization controls the donated assets and shares the income generated from those assets with the donor or donor's designee until such time as stated in the agreement (usually, upon death of the donor or donor's designee). The Organization records the assets related to these agreements on its consolidated balance sheets at fair value. At the time of gift, and adjusted annually, the Organization records contribution income and a liability for amounts payable to annuitants using an actuarial calculation. The discount rate used in fiscal years 2019 and 2018 was 2.8% and 3.4%, respectively. State-mandated insurance reserves related to these agreements are maintained at required levels.

#### (j) Copayment Assistance Liability

The Co-Pay Foundation requires that all prospective grant recipients complete an application, and such applications are processed in order of receipt on a first-come, first-served basis, to the extent funding is available. The Co-Pay Foundation has established objective criteria for determining eligibility for assistance based upon an applicant's medical condition and financial need. The Co-Pay Foundation currently has 20 and 19 funds with patient liability balances for the fiscal years ended June 30, 2019 and 2018, respectively, classified by disease state. The medical criteria to determine a disease-state fund is based upon a particular diagnosis or subset of a diagnosis determined by the Co-Pay Foundation's board of trustees. The financial need criteria are based on certain national standards of indigence. Grants are awarded on a first-come, first-served based on an assessment of applicants' individual need for up to one year, after which a recipient may reapply.

Notes to Consolidated Financial Statements

June 30, 2019 and 2018

The Co-Pay Foundation records a copayment assistance obligation for patients currently awarded funds as the estimated amount of payments that are expected to be made based on historical experience by disease state.

#### (k) Deferred Rent

Rent expense is recorded on a straight-line basis over the term of the lease, with the difference between the straight-line expense and rent payments reported as either prepaid rent or as deferred rent liability. The lease term provided for tenant free-rent period and tenant improvement allowances. Free rent and tenant improvement allowances are accounted for on a straight-line basis over the life of the lease and are recorded as deferred rent in the consolidated balance sheets.

#### (I) Functional Expense Allocations

Salaries and payroll taxes are charged directly to the assigned primary functional area for each position. Employee benefits and overhead costs such as rent, utilities and equipment costs, are allocated either by head count or square footage utilized determined by the percentage of staff in each functional area.

Expenses for certain senior managers and supporting functions that are not specifically attributable to either program, fundraising or management and general are allocated based on an estimate of annual percentage of effort between functional areas.

#### (m) Recently Adopted Accounting Pronouncement

The Organization adopted Accounting Standards Update (ASU) No. 2016-14, *Presentation of Financial Statements of Not-for-Profit Entities* in 2019, with retrospective application in the 2018 financial statements. The main provisions of this guidance include requiring the presentation of only two classes of net assets (without donor restrictions and with donor restrictions), presenting investment return net of investment expense, and requiring disclosure of quantitative and qualitative information regarding liquidity and availability of resources. As a result, certain amounts presented in the 2018 financial statements have been reclassified to conform to the 2019 presentation.

Notes to Consolidated Financial Statements

June 30, 2019 and 2018

### (2) Investments

Short-term investments principally represent the unexpended proceeds from certain donor restricted grants. The following tables present the fair value hierarchy for the Organization's short-term investments and long-term investments measured at fair value as of June 30, 2019 and 2018. There were no Level 2 or Level 3 assets as of June 30, 2019 or 2018.

		2019	2018
	_	Level 1	Level 1
Financial assets:			
Short-term investments:			
Certificates of deposit	\$	282,149	8,742,465
Money market funds		13,022,582	3,550,977
Corporate and municipal bonds	_	45,497,323	22,752,906
Total short-term investments	\$_	58,802,054	35,046,348
Long-term investments:			
Cash and cash equivalents	\$	2,155,335	1,650,369
Fixed income funds:			
Government domestic		416,154	397,898
Corporate domestic		1,851,573	1,781,343
Equity funds:			
Domestic		3,754,814	3,453,824
International	_	2,063,099	2,536,322
Total long-term investments	\$_	10,240,975	9,819,756

The board of trustees designated \$10,151,480 and \$8,093,600 of the investment portfolio as of June 30, 2019 and 2018, respectively, as a quasi-endowment to provide for the long-term financial stability of the Organization. As of June 30, 2019 and 2018, the quasi-endowment calculation was not attributed to a specific portion of long-term investments but rather a specific portion of net assets without donor restrictions (note 8).

The net return on short-term and long-term investments and interest-bearing cash and cash equivalents for the years ended June 30 consist of the following:

	 2019	2018
Interest and dividends	\$ 1,144,068	366,229
Realized and unrealized gains on investments	 453,280	483,722
	\$ 1,597,348	849,951

Notes to Consolidated Financial Statements
June 30, 2019 and 2018

#### (3) Liquidity and Availability of Resources

The Organization defines general expenditures as operating expenses excluding direct disbursements to patients and families – both general financial assistance and co-payment assistance – as those expenses are funded by donors. The following represents the financial assets and liquidity resources available within one year for general expenditures as of June 30:

	_	2019	2018
Cash and cash equivalents	\$	3,710,230	2,829,262
Short-term investments		58,802,054	35,046,348
Grants and contributions receivable		21,835,111	3,207,619
Long-term investments	_	10,240,975	9,819,756
Total financial assets available within one year	_	94,588,370	50,902,985
Less:			
Financial assets not available within one year:			
Donor restricted net assets		(761,320)	(761,320)
Grants and contributions receivable		(349,244)	(555,919)
Financial assets restricted to direct disbursements to patients			
and families	_	(74,705,816)	(34,775,120)
Total financial assets not available within one year		(75,816,380)	(36,092,359)
Amounts unavailable to management without Board approval	_	(10,151,480)	(8,093,600)
Total amounts unavailable for general expenditures	_	(85,967,860)	(44,185,959)
Total amount of financial assets available to			
management for general expenditure within one year	\$_	8,620,510	6,717,026

## (4) Property and Equipment

Property and equipment, net, consisted of the following at June 30:

	_	2019	2018
Furniture and fixtures	\$	1,816,882	1,812,492
Telephone equipment		562,816	542,042
Leasehold improvements		3,793,684	3,780,841
Computer equipment		224,716	136,388
		6,398,098	6,271,763
Less accumulated depreciation and amortization	_	4,683,093	4,293,499
	\$_	1,715,005	1,978,264

Notes to Consolidated Financial Statements

June 30, 2019 and 2018

#### (5) Copayment Assistance Obligations

Copayment assistance obligations represent the unpaid portion of copayment assistance grants to patients. The initial 12-month grant for each patient award is calculated based on the then expected average cumulative claims that will be paid out per patient in the patient's respective disease state fund. The obligation is adjusted throughout the life of the award based upon actual payment experience. Copayment assistance obligations will be satisfied at varying dates, which are generally no later than 15 months from each active patient's respective award date and, collectively, no later than 15 months from the balance sheet date.

Because the copayment assistance program is funded by contributions with donor restrictions, simultaneously for each award transaction, copayment assistance obligations are recorded and a corresponding amount of revenue is released from net assets with donor restrictions to net assets without donor restrictions. Copayment assistance obligations are reduced as claims are paid. At the close of the 15-month account activity cycle for each patient, which includes a three-month open claim period after the 12-month grant cycle has ended, any amounts that represent the difference between adjusted expected average claims and actual claims are adjusted against net assets with donor restrictions.

#### (6) Pension and Postretirement Healthcare Benefit Plans

#### (a) Defined-Contribution Plan

The Organization sponsors a defined-contribution plan covering substantially all employees who meet certain age and length-of-service requirements. The plan provides for annual contributions to be made by the Organization at its discretion. The Organization contributed \$327,191 and \$327,126 to the defined-contribution plan during the years ended June 30, 2019 and 2018, respectively.

#### (b) Postretirement Healthcare Benefit Plan

The Organization also sponsors a defined-benefit postretirement healthcare benefit plan for certain employees. The plan was amended on December 31, 2003. Pursuant to the amendment, benefits will no longer be offered to employees who retire after December 31, 2003. The healthcare benefits are provided through insurance companies. The plan is contributory and contains cost-sharing features, such as coinsurance. In addition, for approximately half of the participants, there is a \$1,200 annual limit on the benefits payable to a retiree.

The following table presents information with respect to the obligation as of and for the years ended June 30:

	 2019	2018
Accrued postretirement benefit cost recognized in the		
Organization's consolidated balance sheets	\$ 152,967	160,693
Benefits cost	5,771	6,682
Benefits paid	13,497	14,697

Notes to Consolidated Financial Statements

June 30, 2019 and 2018

#### (7) Commitments

The Organization rents space under noncancelable operating leases for its headquarters, regional offices, and a thrift shop. The Organization's headquarters and certain of its regional office leases include a rent-free period. Rental expense is recognized on the straight-line basis, rather than in accordance with base payment schedules for purposes of recognizing a constant annual rental expense. The difference between straight-lining the rental charge and actual payments is reflected as deferred rent in the accompanying consolidated balance sheets.

The annual minimum rental commitments as of June 30, 2019 are as follows:

	 Amount
Year ending June 30:	
2020	\$ 1,776,462
2021	1,552,641
2022	1,494,328
2023	1,482,033
2024	1,488,991
Thereafter	 1,597,590
	\$ 9,392,045

Under the terms of the lease agreement for its headquarters, an irrevocable letter of credit in the amount of \$274,492 has been established with a financial institution in lieu of a security deposit. On May 12, 2010, the Organization entered into a lease agreement for its national headquarters in order to consolidate its tenancy into two consecutive floors and to secure its occupancy for the next 15 years. The lease commenced on July 1, 2010 and will expire on June 30, 2025. Of the approximately \$9.4 million total annual minimum rental commitments as of June 30, 2019, approximately \$8.2 million relates to the national office headquarters lease.

# Notes to Consolidated Financial Statements June 30, 2019 and 2018

The Organization entered into a lease agreement to sublet one-half of its national office headquarters space commencing partially on September 1, 2017 and at full occupancy on March 1, 2018 through June 30, 2025. Cumulative rental income, net of broker's commission, free-rent periods, work credits, and expected profit sharing to the Organization's landlord, is expected to be approximately \$6.1 million over the 94-month term of the lease. The remaining net sublet income is as follows:

	 Amount
Year ending June 30:	
2020	\$ 795,417
2021	818,532
2022	904,721
2023	961,632
2024	988,467
Thereafter	 1,015,909
	\$ 5,484,678

#### (8) Net Assets

Net assets with donor restrictions at June 30 are available for the following purposes:

		2019	2018
Copayment assistance	\$	44,696,598	8,243,338
Patient assistance		4,039,999	3,302,976
Other program support		2,668,749	2,745,645
Time restricted	_	293,750	375,955
	\$ _	51,699,096	14,667,914

The Organization has no donor-restricted endowment funds. The Organization's endowment consists of one board-designated endowment fund established for Cancer Care only to provide for the long-term stability of the Organization.

As of June 30, 2019 and 2018, the level of undesignated net assets without donor restrictions for Cancer Care has been set by the board at \$2,500,000 and the remaining net assets without donor restrictions are board-designated as endowment.

## Notes to Consolidated Financial Statements June 30, 2019 and 2018

The following represents the Organization's board-designated endowment funds and the changes in designated endowment funds for the years ended June 30:

	_	2019	2018
Endowment net assets, beginning of year	\$	8,093,600	8,598,910
Net appreciation in fair value of investments		347,169	487,974
Designations (releases)	_	1,710,711	(993,284)
Endowment net assets, end of year	\$	10,151,480	8,093,600

The Organization's investment objective is the highest total return consistent with prudent investment management and the preservation of capital.

#### (9) Allocation of Joint Costs Information

In 2019 and 2018, the Organization incurred joint costs of \$216,576 and \$267,790, respectively, for informational materials and activities that included fund-raising appeals. Of those costs, \$53,381 and \$60,618, respectively, was allocated to information and publications expenses and \$163,195 and \$207,172 was allocated to fund-raising expenses, respectively.

#### (10) Grant to Cancer Care

As a Type I supporting organization, the Co-Pay Foundation exists to support and compliment the mission of Cancer Care. Through a grant to its supported organization of \$2.2 million in 2019, the Co-Pay Foundation receives a comprehensive array of patient support services for individuals who apply for or receive co-payment assistance. Such services include individual and group counselling – in-person, over the telephone or on-line, access to transportation and other financial assistance, education and information. These services are an integral part of supportive care to patients in order to address the physical, practical and emotional needs, as well as the financial burdens, that accompany a cancer diagnosis. Such amount is eliminated in consolidation.

#### (11) Subsequent Events

In connection with the preparation of the consolidated financial statements, the Organization evaluated subsequent events through November 25, 2019, which was the date the consolidated financial statements were available for issuance.

## Consolidating Schedule – Balance Sheet Information June 30, 2019

Assets	_	Cancer Care, Inc.	Cancer Care Co-Payment Assistance Foundation, Inc.	Elimination entries	Total
Cash and cash equivalents Short-term investments Intercompany receivable Grants and contributions receivable Prepaid expenses and other assets Long-term Investments Property and equipment, net	\$	3,000,684 951,886 343,687 4,800,111 1,790,182 10,240,975 1,715,005	709,546 57,850,168 — 17,035,000 47,370 —	(343,687) — — — — — —	3,710,230 58,802,054 — 21,835,111 1,837,552 10,240,975 1,715,005
Total assets	\$	22,842,530	75,642,084	(343,687)	98,140,927
Liabilities and Net Assets					
Liabilities:    Accounts payable and accrued liabilities    Intercompany payable    Refundable advances    Copayment assistance obligations    Deferred rent    Accrued postretirement benefit cost    Annuities payable     Total liabilities	\$	1,477,869 — 34,250 — 1,405,231 152,967 118,235 3,188,552	2,174,452 343,687 — 25,285,363 — — — — 27,803,502	(343,687)	3,652,321 — 34,250 25,285,363 1,405,231 152,967 118,235 30,648,367
Commitments					
Net assets: Without donor restrictions: Board-designated Undesignated		10,151,480 2,500,000	 3,141,984		10,151,480 5,641,984
Total without donor restrictions		12,651,480	3,141,984	_	15,793,464
With donor restrictions		7,002,498	44,696,598		51,699,096
Total net assets		19,653,978	47,838,582	<u> </u>	67,492,560
Total liabilities and net assets	\$	22,842,530	75,642,084	(343,687)	98,140,927

## $\label{lem:consolidating Schedule - Statement of Activities Information} Consolidating Schedule - Statement of Activities Information$

Year ended June 30, 2019

	Cancer Care, Inc.	Cancer Care Co-Payment Assistance Foundation, Inc.	Elimination entries	Total
Change in net assets without donor restrictions: Contributions and revenues:				
Contributions: Foundations and corporations Special events, net Donated goods and services	\$ 4,553,487 1,383,471 3,156,712	3,046	_ _ _	4,556,533 1,383,471 3,156,712
Legacies and bequests Direct marketing Contributions from individuals	2,791,884 315,988 706,754	  1,717	_ _ _	2,791,884 315,988 708,471
Sponsorships and cause-related marketing United Way, federal, and state campaigns Thrift shop sales, net	194,003 49,150 150,028			194,003 49,150 150,028
Total contributions	13,301,477	4,763		13,306,240
Revenues: Investment return on short-term investments Support from related organization (note 10) Other income	9,341 2,200,000 1,062,803	1,166,788 — 16,573	(2,200,000)	1,176,129 — 1,079,376
Total revenues	3,272,144	1,183,361	(2,200,000)	2,255,505
Total contributions and revenues before net assets released from donor restrictions	16,573,621	1,188,124	(2,200,000)	15,561,745
Net assets released from donor restrictions:  Satisfaction of program restrictions – foundations and corporations Satisfaction of program restrictions – individuals	5,649,916 217,600	41,581,490 —		47,231,406 217,600
Total net assets released from donor restrictions	5,867,516	41,581,490		47,449,006
Total contributions and revenues	22,441,137	42,769,614	(2,200,000)	63,010,751
Expenses: Program services: Counseling and support	5,098,216	12,750	_	5,110,966
Financial assistance Copayment assistance Education	3,571,617 — 2,152,256	41,611,430	(2,200,000) —	3,571,617 39,411,430 2,152,256
Information, awareness and policy	5,649,804	33,332		5,683,136
Total program services	16,471,893	41,657,512	(2,200,000)	55,929,405
Supporting services: Fund-raising Management and general	2,588,138 1,744,445	232,894 180,975	_ 	2,821,032 1,925,420
Total supporting services	4,332,583	413,869		4,746,452
Total expenses	20,804,476	42,071,381	(2,200,000)	60,675,857
Increase in net assets without donor restrictions before investment return on long-term investments	1,636,661	698,233	_	2,334,894
Investment return on long-term investments	421,219			421,219
Increase in net assets without donor restrictions	2,057,880	698,233		2,756,113
Change in net assets with donor restrictions: Contributions from foundations and corporations Contributions from individuals	6,438,613 6,825	78,034,750 —	_	84,473,363 6,825
Net assets released from donor restrictions – foundations and corporations Net assets released from donor restrictions – individuals	(5,649,916) (217,600)	(41,581,490)		(47,231,406) (217,600)
Increase in net assets with donor restrictions	577,922	36,453,260		37,031,182
Increase in net assets	2,635,802	37,151,493	_	39,787,295
Net assets at beginning of year	17,018,176	10,687,089		27,705,265
Net assets at end of year	\$ 19,653,978	47,838,582		67,492,560

#### Schedule of Functional Expenses – Cancer Care, Inc.

Year ended June 30, 2019

		Counseling and support	Financial assistance	Education	Information, awareness and policy	Subtotal	Fund-raising	Management and general	Subtotal	Total
Salaries Employee health and retirement benefits Payroll taxes	\$	2,540,277 677,154 179,625	456,274 126,014 30,962	297,163 82,066 20,899	1,093,908 194,169 67,498	4,387,622 1,079,403 298,984	1,368,105 238,071 100,892	865,865 138,814 55,460	2,233,970 376,885 156,352	6,621,592 1,456,288 455,336
Total salaries and related expenses		3,397,056	613,250	400,128	1,355,575	5,766,009	1,707,068	1,060,139	2,767,207	8,533,216
Direct disbursements to patients and families Donated goods and services Contract services Postage and shipping Telephone Occupancy Supplies Printing and publications Equipment repairs and maintenance Memberships and subscriptions Staff and volunteer training and support Travel and related costs Marketing and promotion Interest and taxes Insurance		1,384 86,670 142,622 16,771 192,666 730,465 39,150 14,986 44,069 6,449 23,142 92,291 93 1,228 62,749	2,712,746  4,970 16,188 28,782 121,613 8,279 2,242 5,928 781 2,350 2,113 — 184 10,088	942,300 27,228 164,903 265,646 80,300 6,158 222,669 4,095 345 1,544 720 — 127 6,582	651 2,127,742 1,499,324 58,260 48,961 190,150 15,877 192,811 11,176 11,112 4,321 32,153 21,539 353 16,325	2,714,781 3,156,712 1,674,144 256,122 536,055 1,122,528 69,464 432,708 65,268 18,687 31,357 127,277 21,632 1,892 95,744	299,629 49,708 60,134 235,208 16,572 18,970 30,747 7,110 17,598 35,086 11,768 417 19,524	287,918 3,310 38,317 200,971 10,168 7,190 17,120 5,627 9,529 8,403 — 559 11,672	587,547 53,018 98,451 436,179 26,740 26,160 47,867 12,737 27,127 43,489 11,768 976 31,196	2,714,781 3,156,712 2,261,691 309,140 634,506 1,558,707 96,204 458,868 113,135 31,424 58,484 170,766 33,400 2,868 126,940
Miscellaneous	_	79,889	11,155	8,927	16,959	116,930	20,736	16,374	37,110	154,040
Total functional expenses before depreciation and amortization		4,931,680	3,540,669	2,131,672	5,603,289	16,207,310	2,530,275	1,677,297	4,207,572	20,414,882
Depreciation and amortization	_	166,536	30,948	20,584	46,515	264,583	57,863	67,148	125,011	389,594
Total expenses	\$_	5,098,216	3,571,617	2,152,256	5,649,804	16,471,893	2,588,138	1,744,445	4,332,583	20,804,476
Direct benefit costs of special events Direct cost of thrift shop									371,778 632,534	371,778 632,534
								\$	5,336,895	21,808,788

Schedule of Functional Expenses – Cancer Care Co-Payment Assistance Foundation, Inc.

Year ended June 30, 2019

		ounseling d support	Copayment assistance	Information and awareness	Subtotal	Fund-raising	Management and general	Subtotal	Total
Salaries	\$	6,538	901,539	21,154	929,231	187,586	69,858	257,444	1,186,675
Employee health and retirement benefits	·	2,346	265,978	4,515	272,839	15,821	10,668	26,489	299,328
Payroll taxes		707	57,962	1,221	59,890	9,198	4,596	13,794	73,684
Total salaries and related expenses		9,591	1,225,479	26,890	1,261,960	212,605	85,122	297,727	1,559,687
Direct disbursements to patients		_	36,981,931	_	36,981,931	_	_	_	36,981,931
Grant to Cancer Care (note 10)		_	2,200,000	_	2,200,000	_	_	_	2,200,000
Contract services		68	783,765	131	783,964	425	81,282	81,707	865,671
Postage and shipping		13	27,196	25	27,234	80	59	139	27,373
Telephone		512	61,344	985	62,841	3,498	2,326	5,824	68,665
Occupancy		1,936	199,565	3,722	205,223	12,049	9,099	21,148	226,371
Supplies		141	14,305	271	14,717	878	646	1,524	16,241
Printing and publications		31	24,426	60	24,517	218	142	360	24,877
Equipment repairs and maintenance		41	10,225	79	10,345	487	186	673	11,018
Memberships and subscriptions		_	1,559	_	1,559	_	_	_	1,559
Staff and volunteer training and support		36	11,529	69	11,634	226	165	391	12,025
Travel and related costs		4	30,824	375	31,203	77	176	253	31,456
Interest and taxes		1	146	2	149	8	7	15	164
Insurance		184	18,949	353	19,486	1,144	864	2,008	21,494
Miscellaneous		192	20,187	370	20,749	1,199	901	2,100	22,849
Total functional expenses before depreciation		12,750	41,611,430	33,332	41,657,512	232,894	180,975	413,869	42,071,381
Depreciation									
Total expenses	\$	12,750	41,611,430	33,332	41,657,512	232,894	180,975	413,869	42,071,381

## Consolidating Schedule – Statement of Cash Flows Information Year ended June 30, 2019

	<del>-</del>	Cancer Care, Inc.	Cancer Care Co-Payment Assistance Foundation, Inc.	Elimination entries	Total
Cash flows from operating activities:					
Increase in net assets	\$	2,635,802	37,151,493	_	39,787,295
Adjustments to reconcile increase in net assets to net					
cash provided by operating activities:					
Depreciation and amortization		389,594	_	_	389,594
Realized and unrealized gains on investments		(224,422)	(228,858)	_	(453,280)
Changes in operating assets and liabilities:		(00,000)		00.000	
Intercompany receivable Grants and contributions receivable		(60,300)	(40,000,700)	60,300	(40,007,400)
<del>-</del>		(1,764,694)	(16,862,798) 998,702	_	(18,627,492) 616,946
Prepaid expenses and other assets		(381,756) 266,442	1,129,813	_	,
Accounts payable and accrued liabilities Intercompany payable		200,442	60,300	(60,300)	1,396,255
Refundable advances		(20,015)	00,300	(00,300)	(20,015)
Copayment assistance obligations		(20,013)	1,786,934	_	1,786,934
Deferred rent		(133,403)	1,700,934	_	(133,403)
Accrued postretirement benefit cost		(7,726)	_	_	(7,726)
Annuities payable		(4,160)	_	_	(4,160)
. ,	-	,			
Net cash provided by operating activities	_	695,362	24,035,586		24,730,948
Cash flows from investing activities:					
Proceeds from sales of investments		600,708	47,411,115	_	48,011,823
Purchases of investments		(805,750)	(70,929,718)	_	(71,735,468)
Purchase of property and equipment		(126,335)		_	(126,335)
Net cash used in investing activities	_	(331,377)	(23,518,603)		(23,849,980)
Net increase in cash and cash equivalents		363,985	516,983	_	880,968
Cash and cash equivalents at beginning of year	_	2,636,699	192,563		2,829,262
Cash and cash equivalents at end of year	\$	3,000,684	709,546		3,710,230